



# Graduate Program „StartCargo“ Logistics Graduate Program

Are you a business economics or industrial engineering graduate who also has experience in the areas of logistics or sales? Do you see your future in the field of logistics and would you like to work for a company that is active on an international level? Do you have strong initiative and are you practice and service-oriented?

Then, StartCargo is exactly the right program for you!

Lufthansa Cargo AG's graduate program offers you intensive insights into a variety of corporate areas. It enables you to gather international experience and to build-up a network for your future career.

StartCargo prepares you to take on responsible tasks in operative logistics and sales areas.

## **Facts**

- The graduate program takes approx. 18 months.
- In the initial weeks, you will receive a comprehensive introduction to Lufthansa Cargo AG's structure, strategy, products, customers, and procedures. You will also be prepared for future practical assignments and projects.
- During assignments in Germany and abroad you will get to know operational practice and take part in a variety of projects in the areas of sales and production. During this time you will be accompanied by mentors and supported with both qualification and personnel development measures.
- During the program you will expand your expertise as well as your methodical and personal competence in order to become optimally prepared for your position in one of Lufthansa Cargo's operative areas.

### **Requirements**

- A good university diploma (degree) or consecutive Master's degree or a Bachelor's degree (with a preceding commercial-logistical apprenticeship) in Business Administration or Business and Engineering with logistics as a major subject
- Practical experience based on internships in logistics or sales
- Operative orientation
- Entrepreneurial thinking and behavior
- Team compatibility, pronounced contact and communication capabilities
- Good analytical and conceptual, intellectual and abstract thought capacities
- Aptitude for negotiation, persuasiveness, and presentation skills
- Shows initiative, motivation, and flexibility
- Experience abroad and intercultural competence
- Fluent in German
- Good English language skills
- Mobile
- High level of service orientation

### **Type of application**

Please apply online at [www.be-Lufthansa.com](http://www.be-Lufthansa.com) under “Entry Options” – “Graduate programs” – “Start Cargo”

### **Application steps**

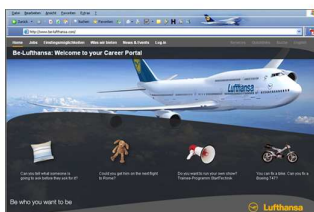
- Information and registration in the Lufthansa Career Terminal
- Application
- Telephone interview and aptitude test
- Assessment Center
- Contract offer

### **Application deadline**

Ca. 6 to 8 months before desired entry date

### **Entry dates**

Yearly, on January 1<sup>st</sup>



Further information  
in our Career Portal  
[www.Be-Lufthansa.com](http://www.Be-Lufthansa.com)

**Be-Lufthansa.com**  
The Career Portal of the Aviation Group